

<<弃房赚钱技巧(英文原版进口)>>

图书基本信息

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内容概要

Make Money in Abandoned Properties provides readers with new ideas and vital techniques for every aspect of abandoned property investment, from identifying the right properties to successfully negotiating with owners. There is enormous potential in abandoned properties, and Chantal and Bill Carey explain everything you need to know to get started:

- Why owners abandon properties
- Finding abandoned properties with profit potential
- Locating owners and qualified buyers
- Writing a foolproof offer for the property
- Counter-offers and negotiations
- Negotiating with owners in foreclosure
- Financing techniques for abandoned properties
- Rehabbing abandoned properties for instant equity
- Optioning abandoned properties
- Finding motivated partners for your deals
- Investment strategies that focus on abandoned property
- Dealing with owners in bankruptcy
- Closing deals and using escrow

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书籍目录

Preface Introduction 1. What Is Abandoned Property? An abandoned property is a property from which its owners have walked away 2. Why Do Property Owners Walk Away? Property owners walk away from their property for three main reasons 3. Motivated Abandoned-Property Owners A motivated owner is the key to making money in abandoned property 4. How to Find Abandoned Property There are 10 clues to look for to find abandoned property 5. How to Locate Owners Who Have Abandoned Their Property There are five ways to locate owners who have abandoned their property 6. How to Write a Foolproof Abandoned-Property Offer There are five requirements to include in a foolproof abandoned-property offer 7. Presenting Your Abandoned-Property Offer Present your abandoned-property offer to have it accepted by the owners 8. Counteroffers A counteroffer creates an opportunity to make an abandoned-property deal 9. Negotiating with the Abandoned-Property Owner in Foreclosure Negotiate a win-win transaction 10. Buy the Abandoned Property First, Then Get a Buyer Get the contract signed, then get the financing 11. Four Ways to Obtain Financing to Rehab or Hold Abandoned Property There are four ways to obtain financing to hold or rehab abandoned property 12. Creative Financing of Abandoned Property Creative financing can close your abandoned property deal 13. Abandoned-Property Investment Strategies There are two abandoned-property investment strategies 14. Assigning Your Abandoned-Property Deals Assign your abandoned-property deals to make quick cash 15. Rehab Abandoned Property to Create Instant Equity The key is where you spend your rehab dollars 16. How to Option Abandoned Property Use an option to tie up abandoned property 17. How to Find Motivated Partners Show me the money, and I'll show you the deal 18. Bankruptcy and Other Problems Be aware of the abandoned-property owners filing bankruptcy 19. Closing Your Abandoned-Property Deal Use an escrow to close your abandoned-property deal Conclusion Appendix A: Deeds Chart Appendix B: Loans Chart Glossary Index

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