## <<商务英语写作>>

#### 图书基本信息

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#### 内容概要

本书共分为18章。

第1~2章主要介绍了商务英语文书写作应遵循的原则和常用写作技巧,力求使读者认识商务英语文书的整体特色;第3~18章立足于提高读者商务文书的表达能力,较详尽地介绍了常用商务文书类型、格式、写作技巧及其习惯表达。

基本囊括现代涉外公司(企业)最常用的商务文书的格式、方法和参考范例,如行政文书、事务文书、经贸文书等,并涉及通知、启事、海报、便条、票据、备忘录、会议议程、会议记录、产品介绍、证明、证书、贺卡、名片、请帖、招标书、投标书、合同、商务报告、商务建议书、致辞和商务书信格式等内容。

本书由李细平编著。

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#### 书籍目录

Chapter 1 General Principles of Business Writing

Courtesy

Conciseness

Clarity

Completeness

Correctness

Concreteness

Consideration

**Exercises** 

Chapter 2 Skills of Business English Writing

Selecting words

Developing effective sentences

Effective paragraph development

Other skills

**Exercises** 

Chapter 3 Notice

[ Sample Analysis ]

[Knowledge Induction]

I. The use and feature of a notice

II. The types of notices

III. The format of a notice

IV. The format of ?notice

V. The format of ?notices

[ Skill Training Task ]

Chapter 4 Poster

[Sample Analysis]

[Knowledge Induction]

I. The use and feature of a poster

II. The format of ?a poster

[ Skill Training Task ]

Chapter 5 Notes and Bills

[ Sample Analysis ]

[Knowledge Induction]

I. Notes

II. Bills

[Skill Training Task]

Chapter 6 Memorandum

[ Sample Analysis ]

[Knowledge Induction]

I. The use and feature of memos

II. The format of memos

[ Skill Training Task ]

Chapter 7 Agenda

[Sample]

[Knowledge Induction]

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- I. The use of agenda
- II. The format of agenda

[ Skill Training Task ]

Chapter 8 The Minutes of a Meeting

[Sample]

[Knowledge Induction]

- I. The use and requirements of minutes of a meeting
- II. The format of minutes of a meeting

[ Examples of Different Types of the Minutes of the Meeting ]

[ Skill Training Task ]

Chapter 9 Product 's Instruction

[Sample Analysis]

[Knowledge Induction]

- I. The use and feature of a product 's instruction
- II. The content of an instruction

[ Skill Training Task ]

Chapter 10 Certificate

[Sample Analysis]

[Knowledge Induction]

- I. The basic knowledge of certificate
- II. The format of certificate

[ Skill Training Task ]

Chapter 11 Cards

[ Sample Analysis ]

[Knowledge Induction]

- I. The format and sample of invitation cards
- II. The format and sample of congratulationgreeting cards
- III. The format and sample of business cards

[ Skill Training Task ]

Chapter 12 Invitation for Bids and Pre-qualification

[ Sample Analysis ]

[Knowledge Induction]

- I. The use of invitation for bids and pre-qualification
- II. The format of invitation for bids and pre-qualification

[ Skill Training Task ]

Chapter 13 Bidding Forms

[ Sample Analysis ]

[Knowledge Induction]

I. The use of a bid

- II. The content of the form of bid
- III. The Format of Form of Bid

[ Skill Training Task ]

Chapter 14 Contract

[ Sample Analysis ]

[Knowledge Induction]

- I. The use of contracts
- II. The format of contracts

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III. Types of contracts

[ Skill Training Task ]

Chapter 15 Business Reports

[Sample Analysis]

[Knowledge Induction]

I. The use and category of a business report

II. The format of different business reports

[ Skill Training Task ]

Chapter 16 Business Proposals

[Sample Analysis]

[Knowledge Induction]

I. The use and category of a business proposals

II. The format of different business proposals

[ Skill Training Task ]

Chapter 17 Speech

[ Sample Analysis ]

[Knowledge Induction]

I. The use and feature of speech

II. The format of speech

Examples of Different Types of speech

[ Skill Training Task ]

Chapter 18 The Layout of a Business Letter

[Sample Analysis]

[Knowledge Induction]

I. The structure of a business letter

II. The Format of a Business Letter

III. Envelop Addressing

[ Skill Training Task ]

Appendix I Names of Common Companies, Enterprises and Stores

Appendix II Names of common positions and titles

Appendix III 2011年《财富》世界500强排行榜

Appendix IV 常见英文标点符号用法指南

Appendix V Reference for tasks

Appendix VI 商务英语常用缩略语表

参考书目

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