## <<人性的弱点>>

#### 图书基本信息

书名:<<人性的弱点>>

13位ISBN编号:9787513502351

10位ISBN编号:7513502358

出版时间:2010-11

出版时间:外语教研

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页数:299

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#### 内容概要

《人性的弱点》被西方世界奉为社交技巧的圭臬。

在书中,卡耐基为读者提供了如何与他人相处、如何得到他人的认同、如何回避及战胜人性的弱点等种种方法,以其对人性的深刻洞见,利用大量普通人经过不断努力取得成功的故事,激励人们勇敢地克服自己的弱点,发挥自己的优点,成为人际交往的高手,拥有美好、成功的人生!

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#### 作者简介

戴尔·卡耐基(Dale Carnegie,1888~1955),被誉为20世纪最伟大的心灵导师和成功学大师,美国现代成人教育之父,同时他还是著名企业家、演讲家,美国《时代周刊》称:"除了自由女神,卡耐基或许就是美国的象征。

他运用心理学知识,对人类共同的心理特点进行探索和分析,开创和发展了一种融演讲、推销、为人处世、智力开发等为一体的独特的成人教育方式。

他所开创的美国卡耐基成人教育机构、国际卡耐基成人教育机构,今天已经拥有遍布世界各地的分支机构多达1700余个。

他一生中著有《人性的弱点》、《人性的优点》、《女性的智慧》、《卡耐基口才训练》、《人性的光辉》、《伟大的人物》等多部经典励志书籍,这些书籍曾影响了成千上万人的生活和命运。

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#### 书籍目录

Eight Things This Book Will Help You Achieve How This Book Was Written--and Why by Dale Carnegie Nine Suggestions on How to Get the Most out of This BookPart One / Fundamental Techniques in Handling People Chapter 1 "If You Want to Gather Honey, Don't Kick over the Beehive" Chapter 2 The Big Secret of Dealing with People Chapter 3 "He Who Can Do This Has the Whole World with Him. He Who Cannot Walks a Lonely Way" In a NutshellPart Two / Six Ways to Make People Like You Chapter 1 Do This and You'll Be Welcome Anywhere Chapter 2 A Simple Way to Make a Good First Impression Chapter 3 If You Don't Do This, You Are Headed for Trouble Chapter 4 An Easy Way to Become a Good Conversationalist Chapter 5 Howto Interest People Chapter 6 How to Make People Like You Instantly In a NutshellPart Three / How to Win People to Your Way of Thinking Chapter 1 You Can't Win an Argument Chapter 2 A Sure Way of Making Enemies--and How to Avoid It Chapter 3 If You're Wrong, Admit It Chapter 4 A Drop of Honey Chapter 5 The Secret of Socrates Chapter 6 The Safety Valve in Handling Complaints Chapter 7 How to Get Cooperation Chapter 8 A Formula That Will Work Wonders for You Chapter 9 What Everybody Wants Chapter 10 An Appeal That Everybody Likes Chapter 11 The Movies Do It. TV Does It. Why Don't You Do It? Chapter 12 When Nothing Else Works, Try This In a NutshellPart Four / Be a Leader: How to Change People without Giving Offense or Arousing Resentment Chapter 1 If You Must Find Fault, This Is the Way to Begin Chapter 2 How to Criticize--and Not Be Hated for It Chapter 3 Talk about Your Own Mistakes First Chapter 4 No One Likes to Take Orders Chapter 5 Let the Other Person Save Face Chapter 6 How to Spur People on to Success Chapter 7 Give a Dog a, Good Name Chapter 8 Make the Fault Seem Easy to Correct Chapter 9 Making People Glad to Do What You Want In a NutshellPart Five / Letters That Produced Miraculous ResultsPart Six / Seven Rules for Making Your Home Life Happier Chapter 1 How to Dig Your Marital Grave in the Quickest Possible Way Chapter 2 Love and Let Live Chapter 3 Do This and You'll Be Looking up the Time-Tables to Reno Chapter 4 A Quick Way to Make Everybody Happy Chapter 5 They Mean So Much to a Woman Chapter 6 If You Want to Be Happy, Don't Neglect This One Chapter 7 Don't Be a"Marriage Illiterate"

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